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CHAIR'S FOREWORD



Richard Tromans

Founder
Artificial Lawyer



We are going through the most significant shift in legal innovation since 2015. From generative AI promising new capabilities that even a year ago were seen as impossible, to clients now under economic pressure looking at ALSPs and contract management technology not just as options, but as fundamental to their legal team's ability to achieve their goals, to law firm innovation teams getting to grips with data science like never before. So much is happening, so much is changing, how can you keep up with the latest thinking and innovation practices, the latest product offerings, and the latest capabilities that law firms and ALSPs are now providing?

There's one answer: come along to Legal Innovators, where the leaders of legal innovation come together! Get involved now and don't miss out on an opportunity to be part of the conversation that is shaping the future of the legal profession, in the USA and around the world.



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PRIVATE PRACTICE DAY

June 4th 2024

Agenda



Speakers



AGENDA

June 4th 2024
Private Practice Day

8:30 - 9:30 **Registration and Breakfast**

9:30 - 9:35 **Chair's Opening Remarks**

Richard Tromans, Founder, *Artificial Lawyer*

09:35 - 9:55 **Industry Keynote: The End of the Beginning of AI in Law**

The legal industry has started to grapple with the potential of AI in a meaningful way since the launch of ChatGPT, but why hasn't this technology that shows so much promise been transformative in the way everyone expected? What will it take for all of us to stop "playing around with AI" and start to actually adopt AI in meaningful, complex, high-value work? The answer is quality.

David Wang, Chief Innovation Officer, *Wilson Sonsini Goodrich & Rosati*

9:55 - 10:15 **Keynote Presentation: Litigation & AI: Redefining the Process**

Dylan Ruga, Co-Founder, President and Chief Legal Officer, *Steno*

10:15- 11:15 **PANEL | Harnessing the Power of Generative AI in Legal Practice**

- Explore the potential benefits and limitations of Generative AI (GenAI) in the legal sector, especially where GenAI excels and where it may not be suitable.
- Discuss how GenAI applications are changing over time and how they may reshape legal practice. Examine whether the legal industry is already at a point of significant adoption.
- Dive into practical considerations, including the use of training data, addressing the "hallucination" issue, and strategies for integrating both custom and off-the-shelf LLM solutions.

John LaBarre, General Counsel, *Harvey*

Steve Gong, Patent Counsel, Head of Data Science, PMO, Technology and Operations, *Google*

John Scudato, Director of Artificial Intelligence and Innovation, *Latham & Watkins*

Sam Moore, Senior Director of Innovation, *SkillBurst*

Amber O'Meara, Innovation Lead, *MinterEllison*

Tanguy Chau, CEO & Co-Founder, *Paxton AI*



AGENDA

June 4th 2024
Private Practice Day

11:15 - 11:30 Standalone Presentation: Inspiring Change: How Pro Bono Projects Get Legal Invested in AI

Jacqueline Schafer, Founder & CEO Clearbrief (Litigation Product of the Year, Legalweek 2023), will explore real world examples of how law firms and in-house teams are combining pro bono projects with AI skill development for both lawyers and other team members. Schafer will provide a demonstration of how Clearbrief's generative and "classic" AI tools are being used in projects that align an employee's desire to make a meaningful impact with an organization's goals of building employee fluency with AI while serving the community.

Jacqueline Schafer, CEO, Clearbrief

11:30 - 12:10 Networking Break and Coffee - Sponsored by Redactable

12:10- 12:30 Standalone Presentation: Unlocking the Power of AI for e-Discovery: Generative AI's Impact on Document Review

Generative AI is transforming document review in e-discovery and unlocking tremendous value. Join this session to learn how to leverage this technology to see an immediate impact and begin to transform your review workflows in a new era of AI. We'll cover how to use Relativity aiR for Review in your organization to uncover earlier and deeper document insights, automate first-pass review, and analyze opposing productions.

Chris Haley, Vice President, Practice Empowerment aiR, Relativity



AGENDA

June 4th 2024
Private Practice Day

12:30- 13:30 PANEL | **Contracting in the Age of GenAI: From Standardization to Innovation**

- Trace the journey from standardization and contract automation to the incorporation of GenAI in contract creation and negotiation.
- Explore the interplay between standardization and artificial intelligence in the context of contract management. How does document automation coexist with LLM technology?
- Delve into the impact of contracting innovations on the lawyer-client relationship and consider the potential for GenAI-led contract negotiation

Dr. Megan Ma, Associate Director, *Stanford Center for Legal Informatics (Codex)*

Jake Heath, Partner, *Orrick*

Naveen R. Pai, Chief Knowledge Officer, *Gunderson Dettmer*

Iлона Logvinova, Director of Practice Innovation, *Cleary Gottlieb Steen & Hamilton LLP*

Thomas Hansteen, Co-founder and Chief Product Officer, *Etain*

Tariq Akbar, Co-CEO, *LegalEase Solutions*

13:30- 14:30 **Networking Lunch**

14:30- 14:45 **Industry Keynote: Blueprint for Innovation: Strategizing Change in Modern Legal Practices**

Navigating Change: This session will delve into the dynamics of change management within legal firms, highlighting the strategies to embrace innovation while maintaining core professional values.

Workforce Evolution: Explore the critical factors shaping the legal workforce of tomorrow, including the integration of technology, the importance of interdisciplinary skills, and the shift towards more agile, client-centric service models.

Future-Ready Frameworks: Discuss the development of structural and cultural frameworks that support continuous innovation, ensuring that legal practices remain resilient and competitive in a rapidly evolving industry.

Marlene Gebauer, Assistant Director of Innovation (Americas), *Mayer Brown*



AGENDA

June 4th 2024
Private Practice Day

14:45-15:35 PANEL | **Revolutionizing Litigation with LLMs: Current Advances and Future Possibilities**

- Assess the current state of litigation, where LLM technology is enhancing legal research, litigation analytics, and eDiscovery.
- Examine the challenges and untapped potential of LLMs in the field of disputes. Explore the possibilities of GenAI for Alternative Dispute Resolution, its impact on access to justice, and potential acceleration of litigation and arbitration processes.
- Discuss the potential future applications of LLMs in dispute resolution, considering advancements and emerging trends in the legal technology landscape.

Joshua Rosenzweig, Senior Director of Digital Transformation and User Experience, *Morgan Lewis & Bockius LLP*

Dan Anderson, Co-Founder & Chief Technology Officer, *Steno*

Rowena Rix, Head of Innovation and AI, *Dentons*

Jean-Rémi de Maistre, CEO & Co-Founder, *Jus Mundi*

Drew Edwards, Associate, *Skadden, Arps, Slate, Meagher & Flom LLP*

15:35-16:15 **Networking Break and Coffee** - *Sponsored by Redactable*



AGENDA

June 4th 2024
Private Practice Day

16:15-17:15 Startup Gallery | Rapid-Fire Pitches

Investor Presentation:

Zach Abramowitz, Founder, *Killer Whale Strategies*

Pitch One: **LawDroid** LawDroid Presents "AI Agents!"

Thomas Martin, CEO and Founder, *LawDroid*

Pitch Two: **Centari** Moneyball and the Business of Law

What does a data-driven legal profession look like? We can look to history as our guide, drawing lessons from the data transformation that swept over the realms of finance, marketing, and even baseball. In an era when LLMs allow us to extract valuable intelligence from complex documents at scale, the world of transactional law is primed for a similar tectonic shift.

Kevin Walker, Co-Founder & CEO, *Centari*

Pitch Three: **Simple Closure** What Happens with the 90% of VC-Backed Startups that Fail?

Shutting down a company sucks! SimpleClosure Co-founder, Dori Yona, learned this the hard way when planning to shut down his previous startup. The complex mesh of obscure legal and contractual requirements while simultaneously trying to please an array of stakeholders from investors to employees, made shutting down a nightmare. So why is it still so manual, bureaucratic and costly even though 9 out of 10 companies end up shutting down? Come learn how companies like SimpleClosure are using technology to help businesses shutdown in a fraction of the time all while making sure it's done right.

Dori Yona, CEO and Co-Founder, *Simple Closure*

Pitch Four: **Callidus.AI** The Coming Increase in Legal Services Demand Due to AI

With the efficiency now possible from legal generative AI, the industry is thinking hard about how many lawyers will be needed in a post-AI world. At CallidusAI, we believe that the efficiency gains will result in an increase in the demand for legal services. This has proven true before with other efficiency generating innovations. This session will highlight our conviction in the upcoming increase in legal services demand, and how the CallidusAI platform is built to keep the lawyer in the loop with AI, creating an AI-and-lawyer symbiosis for unparalleled capability.

Anoop Singh, Co-Founder, *Callidus.AI*

Pitch Five: **Midpage AI** **Otto von Zastrow**, CEO and founder, *Midpage AI*

17:15-17:20 Chair's Closing Remarks

Richard Tromans, Founder, *Artificial Lawyer*

17:20- 18:50 Drinks Reception





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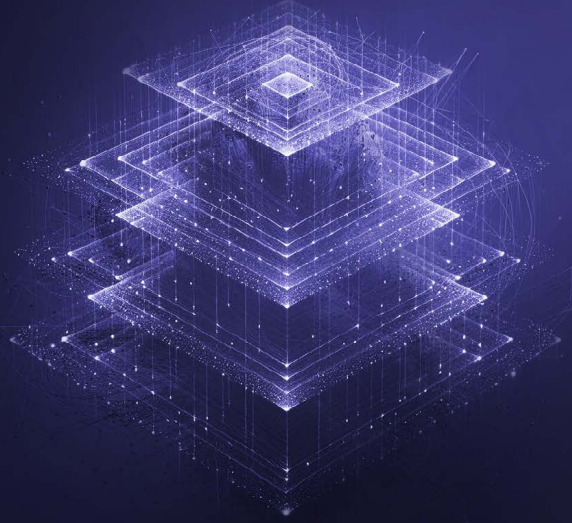
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Deal Support**



**Cybersecurity &
Incident Response**



**Legal AI
Transformation**



SPEAKERS

June 4th 2024
Private Practice Day

CONFERENCE CHAIR

Richard Tromans

Founder
Artificial Lawyer



Richard Tromans has been working in the legal sector for over 22 years.

He started as a journalist and then became a management consultant in 2008, working at Thomson Reuters; then at an M&A advisory firm in the City of London; and then launched Tromans Consulting.

Most recently he has focused on innovation and the impact of legal technology, and in 2016 created the 'Artificial Lawyer' blog, which has now become one of the leading sources of information on legal tech and is read around the world with an audience that stretches from the US to Australia and is viewed 10,000s of times per month.


He regularly speaks about legal tech and innovation.



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SPEAKERS

June 4th 2024
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KEYNOTE SPEAKER

David Wang

Chief Innovation Officer
**Wilson Sonsini Goodrich &
Rosati**



KEYNOTE SPEAKER

Marlene Gebauer

Assistant Director of Innovation (Americas)
Mayer Brown



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SPEAKERS

June 4th 2024
Private Practice Day



Jake Heath

Partner
Orrick



Dori Yona

Co-Founder & CEO
Simple Closure



Amber O'Meara

Innovation Lead
MinterEllison



John Scudato

Director of Artificial
Intelligence and
Innovation
Latham & Watkins



Steve Gong

Patent Counsel, Head
of Data Science,
PMO, Technology and
Operations
Google



**Thomas
Hansteen**

Co-founder and Chief
Product Officer
Etain



Sam Moore

Senior Director of
Innovation
SkillBurst Interactive



Dr. Megan Ma

Associate Director
Stanford Center for
Legal Informatics
(CodeX)

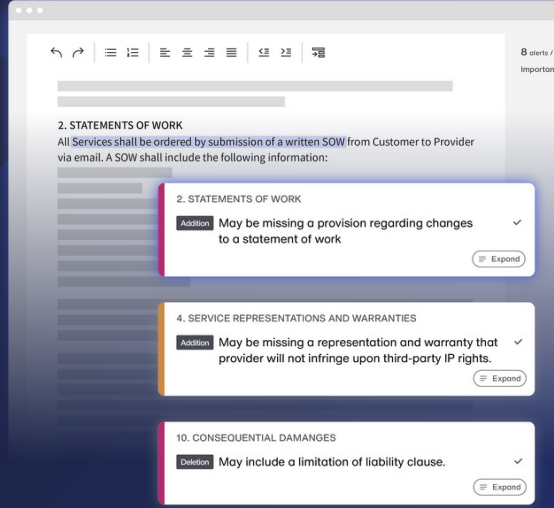




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SPEAKERS

June 4th 2024
Private Practice Day



Josh Rosenzweig

Senior Director of
Digital Transformation
and User Experience
**Morgan, Lewis &
Bockius LLP**

[in](#)



Thomas Martin

CEO and Founder
LawDroid

[in](#)



Ilona Logvinova

Director of Practice
Innovation
**Cleary Gottlieb Steen
& Hamilton LLP**

[in](#)



Dan Anderson

Co-Founder & Chief
Technology Officer
Steno

[in](#)



Naveen R. Pai

Chief Knowledge
Officer
Gunderson Dettmer

[in](#)



Rowena Rix

Head of Innovation
and AI
Dentons

[in](#)



**Jean-Rémi de
Maistre**

CEO & Co-Founder
Jus Mundi

[in](#)



John LaBarre

General Counsel
Harvey

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SPEAKERS

June 4th 2024
Private Practice Day



Anoop Singh

Co-Founder
Callidus.AI

[in](#)



Aaron Crews

Chief Product and
Innovation Officer
United Lex

[in](#)



Dylan Ruga

Co-Founder, President
and Chief Legal Officer
Steno

[in](#)



Tariq Akbar

Co-CEO
LegalEase Solutions

[in](#)



Tanguy Chau

CEO & Co-Founder
Paxton AI

[in](#)



Drew Edwards

Associate
**Skadden, Arps, Slate,
Meagher & Flom LLP**

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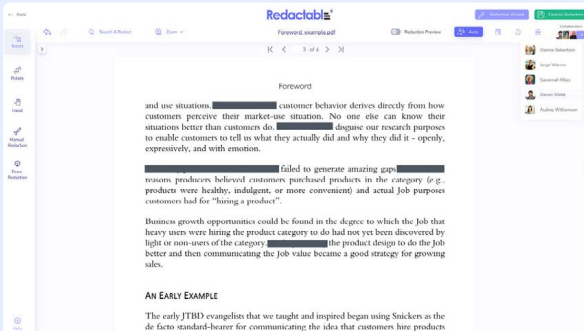


**Otto von
Zastrow**

CEO and Founder
Midpage AI

[in](#)





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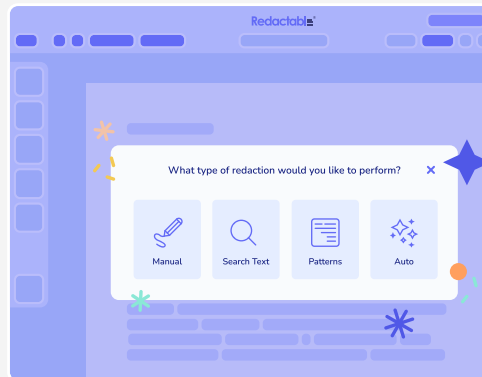
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IN-HOUSE DAY

June 5th 2024

Agenda



Speakers



AGENDA

June 5th 2024
In-House Day

8:30 - 9:30 **Registration and Breakfast**

9:30 - 9:35 **Chair's Opening Remarks**

Richard Tromans, Founder, *Artificial Lawyer*

09:35 - 9:55 **Industry Keynote Speech**

Zach Abramowitz, Founder, *Killer Whale Strategies*

9:55 - 10:15 **Keynote Fireside Chat: Unbundling CLM: How DataStax Leverages AutoNDA to Streamline NDA Requests**

After a failed CLM implementation, DataStax needed to quickly find a software solution to manage its growing volume of outbound NDAs. DataStax implemented AutoNDA, powered by SimpleDocs, and in a matter of days streamlined its entire NDA request and signature process. SimpleDocs automates routine business contracts— saving time for legal teams and accelerating deals for sales teams.

Preston Clark, CEO & Co-Founder, *SimpleDocs*

Fiona Kaufman, Deputy General Counsel, *DataStax*



10:15-11:15 PANEL | **A Year Later: Is Generative AI Transforming In-House Legal?**

- Real World Impact v. Experiments: Is GenAI being practically applied in legal settings, or are we still at the experimental stage? Our panelists will share lessons learned from real-world use cases for GenAI, including in contract review and legal research.
- Navigating Change: How are legal teams and firms adapting to GenAI amidst traditional resistance? Insights into strategies for integrating disruptive technologies responsibly in corporate legal departments
- Future Outlook: What have we learned from the first year of GenAI in legal practice, and what does it predict for the future? An examination of the initial impacts on the legal industry and the expected evolution of GenAI's role.

Daniel Lewis, CEO, *LegalOn*

Joy Sherrrod, Director of Discovery | Associate General Counsel, *Intel*

Andrew Moffett, Head of Product - Legal Technology, *Wayfair*

Frank Tenente, Senior Legal Director, *Uber*

John Zimmerman, Senior Associate, *Touchdown Ventures*

Adam Nguyen, Co-Founder & CEO, *eBrevia*

11:15- 11:55 **Networking Break and Coffee** - *Sponsored by Redactable*

11:55-12:25 **Fireside Chat: Gravity Stack's AI Transformation: A Live Podcast Recording with MD Bryon Bratcher**

Killer Whale Strategies founder and host of the Legally Disrupted Podcast Zach Abramowitz will interview Bryon live on stage to discuss how Gravity Stack has embraced AI and is now helping their clients to the same.

Bryon Bratcher, Managing Director, *Gravity Stack*

Zach Abramowitz, Founder, *Killer Whale Strategies*



12:25-12:55 **Fireside Chat: AI in Action: Transforming ADR Institutions and Corporate Legal Strategies**

In this engaging fireside chat, we bring together Chris Poole, CEO of JAMS, a leading arbitral institution, and Jame Ortiz, senior counsel at Albertsons, leading the Digital & Innovation Legal team to explore the dynamic role of artificial intelligence in alternative dispute resolution (ADR). We'll explore how these organizations are integrating AI technologies to enhance their internal operations, improve the efficiency and fairness of ADR processes, and tackle the emerging landscape of AI-related arbitration disputes. Join us to uncover the transformative impact of AI on the legal industry.

Annie Lespérance, Head of Americas, *Jus Mundi*

Chris Poole, CEO, *JAMS*

Jame Ortiz, Senior Counsel, *Albertsons Companies*

12:55- 13:10 **Standalone Presentation: Transforming the Legal Landscape Through Human-Digital Synergy**

Tangible's Intelligence Platform seamlessly blends human expertise with cutting-edge technology. It combines Legal-as-a-Service (LaaS) with Software-as-a-Service (SaaS) to drive transformative outcomes. The platform harnesses deep domain expertise and leading-edge tech to streamline high-value, high-volume transactions. Our knowledgeable domain experts serve as trusted advisors liberating teams to focus on strategic, growth-oriented initiatives. It mitigates compliance risks, minimizes contract leakage, optimizes spend, and significantly reduces costs. Tangible Intelligence empowers organizations to unlock their full potential through the power of human-digital collaboration replacing repetitive tasks with smart tech help your business soar to new heights. Transform your business with Tangible Intelligence today!

Robert Reynolds, CEO, *Tangible*

13:10- 13:55 **Networking Lunch**



13:55 - 14:40 PANEL | **The Synergy of ALSPs and AI for In-House Efficiency**

- Analyze the growing pressure on in-house legal teams to be more efficient and cost-effective and how combining Alternative Legal Service Providers (ALSPs) with AI might be the solution.
- Explore how the combination of AI and ALSPs can act as a “force multiplier” for legal efficiency and whether these capabilities are best provided by law firms or standalone ALSPs.
- Examine how AI and ALSPs can help in-house teams gain more control over costs and potentially increase the demand for flexible resourcing groups.

Daniel Himmel, Vice President, Client Services & Strategy, *ClearyX*

Daniel J. Cunha, General Counsel, *Quora*

Aaron Crews, Chief Product and Innovation Officer, *United Lex*

Hanifa Baporia, Managing Counsel and Senior Legal Counsel, *Oracle*

14:40 - 14:55 **Standalone Presentation: GenAI for Lawyers: [Painful!] LESSONS LEARNED!**

Flatiron Law Group, a flat fee M&A boutique, has been collaborating with the Stanford Center for Legal Informatics (CodeX) and a team of cutting-edge AI developers to create an open source interactive “lawyer training” simulator using GenAI that allows young lawyers to “pilot” the negotiation of a Letter of Intent for an M&A transaction. We have learned a lot about bringing AI to life in legal, but not without significant, arduous, meticulous work and plenty of pain. The GenAI negotiation simulator is in “alpha” version but shows the promise of GenAI in the legal profession. And while we have established for ourselves that GenAI can produce stunning outcomes, it is not click and go! Come see us demonstrate the tool and learn tricks and tips for using and deploying GenAI in the practice of law.

Leonard Nuara, Founder, *Flatiron Law Group*

Conrad Everhard, Founder, *Flatiron Law Group*

14:55-15:40 **Coffee & Networking Break** - *Sponsored by Redactable*



15:40- 16:40 PANEL | Legal Ops in the Era of In-House Innovation

- Discuss the rapid evolution of legal operations in the context of a changing ecosystem influenced by LLM tech, Gen AI, cost pressures, and growing in-house legal teams.
- Explore the objectives of legal operations in this new era, focusing on cost savings that are impactful to CFOs and the role of generative AI in achieving these goals.
- Whether the proliferation of efficiency tools, including LLM technology, has led to a potential shift away from traditional billable hours and how legal ops professionals should adapt to this changing landscape.

Lydia Petrakis, Senior Corporate Counsel, Digital Strategist, *Microsoft*
Dorothy Cullen, Senior Director, LCA Operations, *Salesforce*
Jenna Parrot, Senior Project Manager – CLM Implementation, *DWF*
Amanda L. Hashfield, Director, Legal Analytics and Metrics, *Intel*
Rachel Hull-Murphy, Director of Legal Operations, *Relativity*
Emmanuelle Brissaud, Head of Legal PMO, *Meta*

16:40-16:55 Standalone Presentation: Startup Gallery: Investment Fireside

Richard Tromans, Founder, *Artificial Lawyer*
Timo Karakashev, Managing Director, *Cosmonauts*

16:55-17:25 Startup Gallery | Rapid-Fire Pitches

Pitch One: **Abstract** LLMs & Infinite Intelligence

LLMs have proven the ability of a machine to go through and remember the minutiae of thousands of documents far surpasses human processing. For example, on Twitter over 500 million tweets are posted daily, yet a simple search for a specific keyword returns exact matches dating back years. With AI, machines can now view the same dataset from the perspective of a role; a list of guidelines instructing the machine how to think while working and searching through data. With those two pieces of technology together, we can build a digital policy analyst capable of unparalleled computational inferences for a business that it understands through and through.

Patricio Utz, CEO & Co-Founder, *Abstract*



AGENDA

June 5th 2024
In-House Day

Pitch Two: **Coheso**

Making Legal Work More Human in the GenAI Era

After briefly examining how major technological transformations have impacted the nature of work in the past, this session will focus on what in-house attorneys and legal operations professionals can do to best position themselves and their departments to thrive in the era of GenAI. Viewed through the lens of legal intake and work management, the presentation will highlight practical considerations and tips for leveraging GenAI in ways that empower individual employees, legal departments, and organizations as a whole.

Ned Gannon, CEO & Co-Founder, *Coheso*

Pitch Three: **Recital**

A new hope for contract software

Recital is challenging the norms of contract software to simplify in-house counsel work. This presentation will demonstrate how Recital's innovative approach integrates seamlessly with your daily tools to streamline the negotiation process, eliminating busy work. Discover how Recital not only enhances efficiency but also removes the complexities traditionally associated with contract software, freeing you to focus more on strategic legal tasks. Join us as we use the force of simplicity to bring new hope to contract software.

Martin Ertl, CEO, *Recital*

17:25-17:30 Chair's Closing Remarks

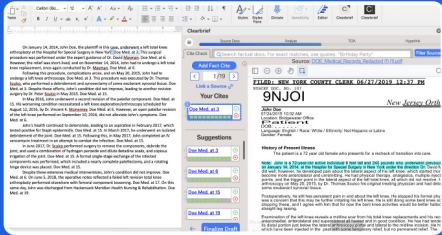
Richard Tromans, Founder, *Artificial Lawyer*

17:30- 19:00 Drinks Reception



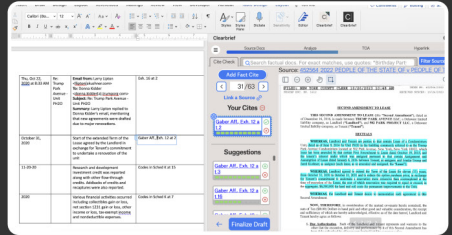
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CONFERENCE CHAIR

Richard Tromans

Founder
Artificial Lawyer



Richard Tromans has been working in the legal sector for over 22 years.

He started as a journalist and then became a management consultant in 2008, working at Thomson Reuters; then at an M&A advisory firm in the City of London; and then launched Tromans Consulting.

Most recently he has focused on innovation and the impact of legal technology, and in 2016 created the 'Artificial Lawyer' blog, which has now become one of the leading sources of information on legal tech and is read around the world with an audience that stretches from the US to Australia and is viewed 10,000s of times per month.

He regularly speaks about legal tech and innovation.





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SPEAKERS

June 5th 2024
In-House Day



KEYNOTE SPEAKER

Zach Abramowitz

Founder
Killer Whale Strategies



Daniel Himmel

Vice President, Client
Services & Strategy
ClearyX



Robert Reynolds

CEO
Tangible Global



Lydia Petrakis

Senior Corporate
Counsel, Digital
Strategist
Microsoft



Daniel Lewis

CEO
LegalOn



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June 5th 2024
In-House Day



Jenna Parrot

Senior Project Manager
– CLM Implementation
DWF

[in](#)



Joy Sherrod

Director of Discovery
| Associate General
Counsel
Intel

[in](#)



Preston Clark

CEO & Co-Founder
SimpleDocs

[in](#)



Dorothy Cullen

Senior Director, LCA
Operations
Salesforce

[in](#)



Chris Poole

CEO
JAMs

[in](#)



**Amanda L.
Hashfield**

Director, Legal
Analytics and Metrics
Intel

[in](#)



**Sheena Loren
Ferrari**

Director of Legal
Operations
Ex-Zedesk, Snap Inc,
Blue Shield, Fitbit

[in](#)



Ned Gannon

Founder
Coheso

[in](#)





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June 5th 2024
In-House Day



Leonard Nuara

Founder
Flatiron Law Group

[in](#)



Conrad Everhard

Founder
Flatiron Law Group

[in](#)



Frank Tenente

Senior Legal Director
Uber

[in](#)



John Zimmerman

Senior Associate
Touchdown Ventures

[in](#)



Daniel J. Cunha

General Counsel
Quora

[in](#)



Martin Ertl

CEO
Recital

[in](#)



Fiona Kaufman

General Counsel
DataStax

[in](#)

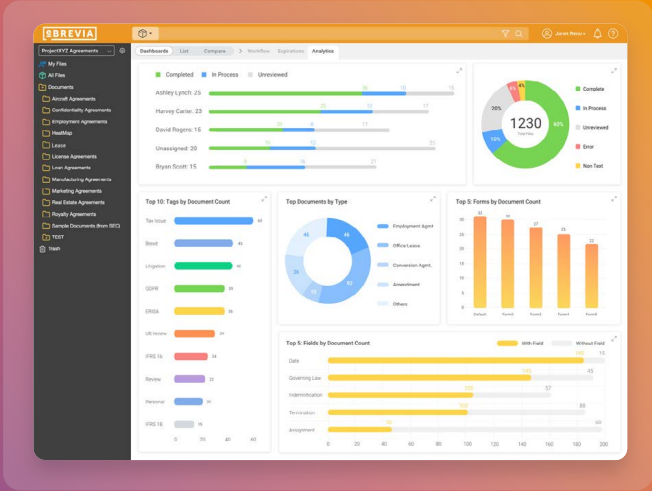


Hanifa Baporla

Managing Counsel and
Senior Legal Counsel
Oracle

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**Emmanuelle
Brissaud**

Head of Legal PMO
Meta

[in](#)



Bryon Bratcher

Managing Director
Gravity Stack

[in](#)



Andrew Moffett

Head of Product - Legal
Technology
Wayfair

[in](#)



Adam Nguyen

Co-Founder & CEO
eBrevia

[in](#)



Jame Ortiz

Senior Counsel
Albertsons Companies

[in](#)



**Annie
Lespérance**

Head of Americas
Jus Mundi

[in](#)



**Patricio
Utz**

CEO & Co-Founder
Abstract

[in](#)



Timo Karakashev

Managing Director
Cosmonauts

[in](#)



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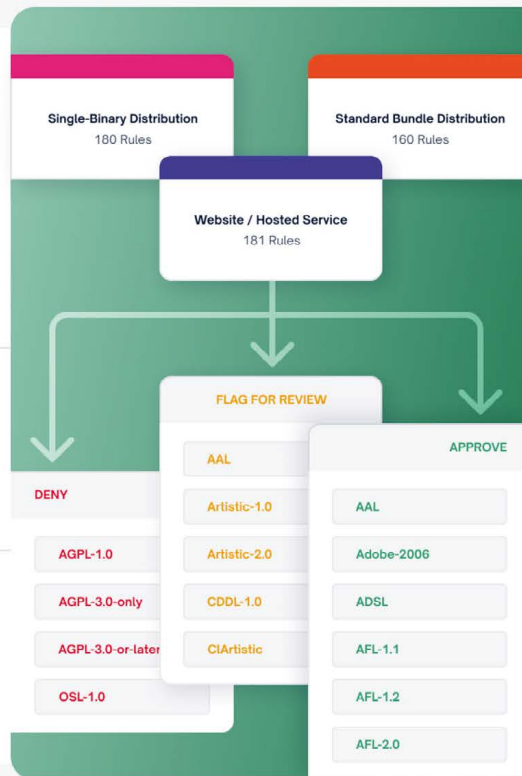
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Document bundles

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Use our powerful API to interact with other core systems.

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A blue-tinted photograph of the Golden Gate Bridge, viewed from a low angle across the water. The bridge's suspension cables and towers are visible against a cloudy sky. A large white circle is centered over the bridge, containing the text "Harvey." in a black, sans-serif font.

Harvey.

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FLATIRON
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LegalOn
Technologies

Flatiron Law Group is a next generation Law Boutique in NYC, founded by former AM Law 100 M&A partners, that offers M&A, Private Equity, Credit and Acquisition Finance and other premium Deal work on a principally fixed fee basis by maintaining strict cost discipline, deploying a project management labor model and by leveraging technology and knowledge. Flatiron utilizes a proprietary digital transaction platform, created by Deal Driver Technologies LLC, to manage transactions. Deal DriverSM manages documents & information from due diligence, thru R&W and Disclosures, closing lists and during integration so the Deal information flows efficiently and transparently to all participants. The end result is better deals, executed more efficiently, with less risk, and with better outcomes for all participants.

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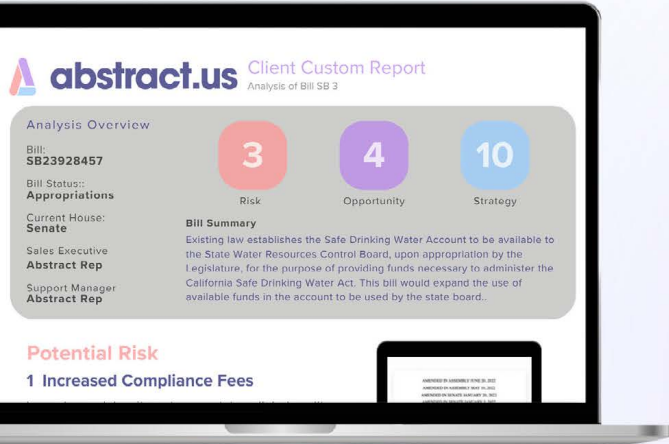
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Sarah Collins, Vice President, Procurement

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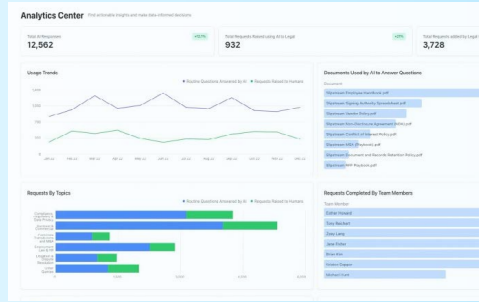
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Summary:
Review Draft HubSpot MSA
Due Date: 2024-01-18
Uploaded Files: Hubspot MSA (Slipstream).docx

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Assigned to: Alexandre Dubois, Cameron Williamson | Due Date: Feb 21, 2024 | Priority: High

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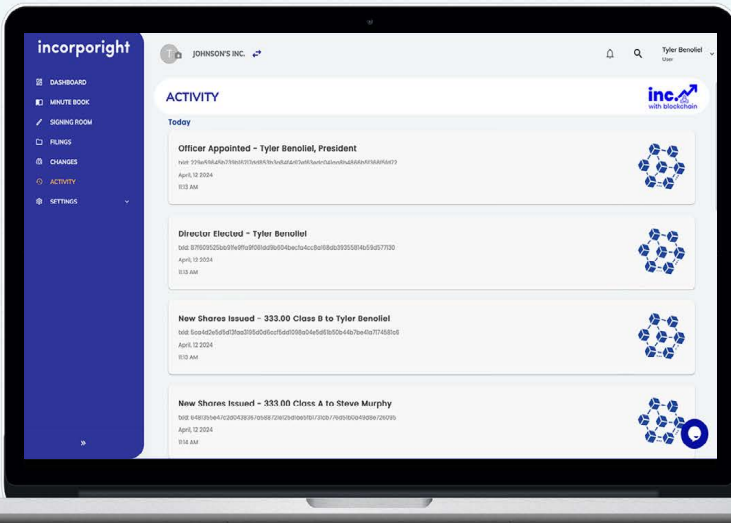
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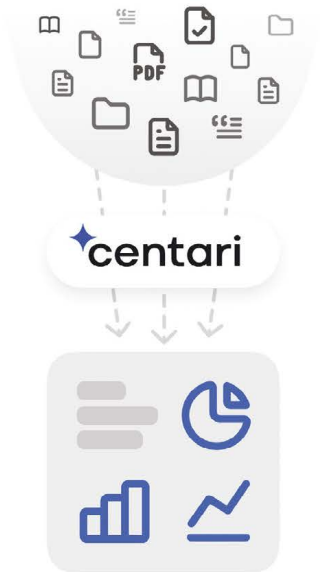
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Kevin Walker
CEO

Previously practiced M&A at Paul Hastings and led in-house teams in real estate and private equity.



Bryan Gilbert Davis
CTO

Previously led machine learning and engineering teams at Indeed, Meta, and Nextdoor.

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The Avvoka logo is centered within a light gray circle. It features the word "Avvoka" in a blue, sans-serif font, with a stylized blue leaf icon to the right of the text.

Avvoka

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Harvey.

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LEGAL AI

Paxton AI (paxton.ai) is an integrated AI legal platform for legal research, drafting, and document review. Paxton's legal assistant researches across all U.S. fifty states and federal laws, drafts and reviews motions and documents using Paxton's industry leading Legal Language Model. Paxton is recognized as one of the most disruptive new legaltech company by the ABA (TechShow), Law.com (ALM LegalWeek), and Amazon (AWS Ultimate AI Award). Paxton is used by tens of thousands of attorneys and professionals everyday and is available to try at [Paxton.ai](https://paxton.ai)



SEASHORE IT
INC

Seashore IT Inc, based in San Francisco, is a Managed IT Partner committed to innovation and excellence to propel your business forward. Our extensive suite of services covers everything from Managed IT Services and Cybersecurity to Cloud Solutions and Digital Transformation. With a proactive support model and strategic planning, we not only tackle your current IT challenges but also anticipate and prepare for future needs, ensuring your business stays ahead of the curve.



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Customizable contract
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LawDroid is a generative AI legal technology company. Our agentic AI platform empowers everyone to create their own custom AI agents. Work smarter with LawDroid. We operate in North America and Europe with offices in Vancouver, Los Angeles and London.



Abstract is the only AI-powered project management and intelligence platform that uncovers the risks and opportunities posed by current and changing government policies/regulations. As the first firm to unlock over 1M+ legislative and regulatory records in CA, Abstract's sophisticated LLM is trained to synthesize large amounts of data and analyze impact based on corporate specificity. Abstract AI seamlessly integrates into the workflow of corporate in-house legal teams, lobbying firms, associations, and government agencies while remaining industry and jurisdiction agnostic. Deployed on a client-by-client basis, Abstract allows for real-time, in-depth analysis of proposed policy and regulation changes, allowing clients to preemptively and proactively build strategies impacting the bottom line. Founded in 2019, our team has spent the last half-decade studying the pain points of enterprise-level executives and firms whose decisions are contingent upon changing legislation.



SimpleClosure.

Shutting down a company sucks! We do it for you.

The easiest and most trustworthy way to shut down your startup

 My Plan

 Dissolution

 Wind-Up

 Shutdown



Exceptional Value

Say goodbye to crazy legal fees. Our process is engineered to save you tens of thousands of dollars. With SimpleClosure at your side, the path to dissolution becomes financially manageable.



Efficiency Through Software

We use software to streamline the shutdown process, reducing it from months and years to mere days and weeks. With our proven technology and expertise, we save you precious time, allowing you to redirect your attention to what's next.



Comprehensive Support

We work with Corporations and LLCs within the USA, both bootstrapped and venture-backed. We're here for all companies facing the daunting task of shutting down.



Laser Focused on Doing It Right

We are the only service to assure your company's dissolution is handled properly, mitigating the risk of fines and penalties while ensuring a fully compliant shutdown.

2023

Established

15K+

Hours saved for founders

\$5M+

In Funding

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The logo for Incorporight, featuring the word "incorporight" in a blue, lowercase, sans-serif font with a slight shadow effect.

Incorporight is an online platform for incorporation and corporate maintenance services. Users can create a new corporation, make changes to an existing corporation, complete annual filings and more from the Incorporight platform. Incorporight is the first and only platform to offer incorporation and maintenance services on a blockchain. Its proprietary blockchain system enhances the security of the platform, protects the corporations created on it from fraud and unauthorized activity and provides a definitive and immutable log of company ownership and management for third parties.

Incorporight was founded by California and Ontario lawyer, Tyler Benoliel. Incorporight has been approved by the Law Society of Ontario in Canada as an authorized provider in the Access to Innovation regulatory sandbox. It plans to launch in the U.S. in 2025 and is seeking parties interested in partnership. To learn more, [get in touch](#).

The logo for Coheso, featuring a blue icon of three interlocking loops followed by the word "Coheso" in a blue, sans-serif font.

Coheso is a cutting-edge end-to-end operations platform for in-house legal and compliance teams. Powered by AI, Coheso combines centralized intake, including automated responses to routine questions, with an efficient workflow for complex cross-functional tasks. Coheso's platform enables legal and compliance teams to run faster and more streamlined operations, while improving productivity throughout an organization. The Coheso team brings together deep legal domain expertise, AI-focused technical expertise, and experience taking just an idea and turning it into a product used by many of the world's largest corporate legal departments and law firms. This industry and academic experience spans public companies, major law firms, large legal tech providers, legal tech startups, Harvard Law, and Carnegie Mellon University, one of the top universities in the world for artificial intelligence. Headquartered in New York, the company is backed by leading venture capital firms as well as Carnegie Mellon University.





International
Legal Technology
Association

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The Recital logo features the word "recital" in a dark blue, serif font. A small yellow circle is positioned above the letter 'i'.

Recital represents a new direction for contract software, intentionally designed for corporate legal departments. Our philosophy is simple: enable legal teams to do their most valuable work, without the drudgery.

With built-in integrations to everyday tools like Microsoft Word and email, Recital enables you to work in the tools you already use and streamlines your work from day one, without any complex setup.

Features include auto-gathering of files and messages from your email and storage, auto-organization of in-flight and historical contracts, one-click comparisons from email, and a clause library from your own prior work, available directly in Word.

Quickly adopt Recital and see how our dedication to simplicity, seamless integration, and immediate value can transform your negotiations and contract management, making the whole experience delightful.

The Centari logo features the word "centari" in a black, sans-serif font. A blue four-pointed starburst icon is positioned to the left of the word.

Centari is the platform for deal intelligence. They partner with leading firms to transform their unstructured data into a competitive advantage.



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Explore our programs to boost your expertise in legal data intelligence

- **Industry-Leading Certification:** Equip your team with the globally recognized Certified E-Discovery Specialists (CEDS) credential for excellence in e-discovery.
- **Comprehensive Training Programs:** Access flexible, targeted training through the eDiscovery Executive Certificate (eDEX) program and ACEDS Micro Courses to enhance expertise.
- **Professional Growth and Networking:** Benefit from continuous learning and connect with a global e-discovery community.

CEDS
Certification



eDEX
Certificate



Micro
Courses



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CallidusAI is a legal AI platform for both research and transactional needs. CallidusAI uniquely delivers actual attorney work products - 30-50+ page briefs and memos, contracts red-lined in your preferred style, and more - all in one platform and without any upfront implementation. CallidusAI saves hours and hours of tedious effort, but also looks to keep the attorney involved in order to build trust. With CallidusAI, attorneys and organizations get more done and with more thoroughness, which leads to better client service and better business outcomes.



Ivo transforms how organizations review their legal contracts by leveraging generative AI to ensure increased efficiency, accuracy, and consistent negotiating positions. This empowers legal teams to reduce tedious workstreams and more effectively review legal contracts at scale. Headquartered in San Francisco, Ivo, formerly known as Latch, is supported by investors including Uncork Capital, Fika Ventures, Daniel Gross, GD1, and Phase One Ventures. Discover the future of AI-powered contract review and request a demo at ivo.ai.



Tools to Draft Better Contracts

- ✓ Save time drafting
- ✓ Negotiate more effectively
- ✓ Deliver more value
- ✓ Expand your services

**TRUSTED BY 300K+ CUSTOMERS IN
OVER 50 COUNTRIES**

**"The GO-TO site for drafting
contracts and clauses; an
invaluable resource!"**



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A light gray circle containing the SimpleClosure logo, which consists of the text "SimpleClosure." with a small orange dot at the end of the period.

SimpleClosure.

A light gray circle containing the midpage logo, which consists of a black hamburger menu icon followed by the text "midpage".

≡ midpage

SimpleClosure is a venture-backed startup working on using technology to simplify the complex task of shutting down a business. Tailor-made for startups: bootstrapped and venture-backed companies, we handle all closure-related tasks. We take the process of shutting down from months and years to day and weeks, all while making sure it's done right.

A light gray circle containing the DIOPTRA logo, which consists of a black icon resembling a lens or a stylized 'D' with a white interior, followed by the text "DIOPTRA" in all caps.

DIOPTRA





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The logo for Redactable, featuring the word "Redactable" in a blue sans-serif font, followed by a registered trademark symbol (®) and three horizontal bars of varying lengths to the right.

Redactable is a web-based application built to redact sensitive documents from any browser. The patented software leverages Natural Language Processing and Machine Learning technology to auto-detect sensitive information in documents. By delivering secure redaction, metadata removal, and AI-driven workflows, Redactable is the gold standard in redaction software.

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Legal AI for Contract Review, Document Drafting, and Legal Research

OUR SERVICES

- 01 AI Legal Assistant
- 02 Intuitive Document Drafting
- 03 Comprehensive Legal Research
- 04 Efficient Document Analysis
- 05 Streamlined Contract Review

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WHAT YOU CAN EXPECT

- 01 Win more Engagements
- 02 Grow your Practice with Efficiency
- 03 Mitigate Risk with AI Technology
- 04 Enterprise-Grade Security
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June 4th-5th 2024

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California

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FOR THE NEXT EDITION

